

Connecticut Yankee Council

Boy Scouts of America

2005 Annual Report

Council Highlights

&

Vision For 2006 And Beyond



Membership & Units



Year-End Membership: Connecticut Yankee Council ended 2005 with 24,505 total youth members participating in 511 local Cub Scout Packs, Boy Scout Troops and co-educational Venture Crews, Explorer Posts & In-School Learning for Life Groups.

School Night: On September 15, 2005, the Council held its second annual Coordinated School Night to Join Scouting Recruitment Drive. Volunteers staffed over 250 local schools and over 1,500 new youth were recruited into Scouting in one evening.

Learning for Life Growth: The Council Learning for Life Division grew to 10,478 youth participating in 84 different career Explorer Posts and In-School Groups. The Learning for Life Division entered into partnerships in 2005 with the Stratford School District and the Norwalk AfterSchool Alliance. The programs in Stratford are being conducted at five schools through funding from Sikorsky Aircraft, the Masons Lafayette Consistory of Stratford, and individual donors. The programs in Norwalk are being conducted at three middle schools in Norwalk, through our partnership with the Norwalk AfterSchool Alliance, with funding from GE Commercial Finance.

TRADITIONAL MEMBERSHIP

Tiger Cubs	1,223
Cub Scouts	3,772
Webelos	3,566
Total Cub Scouting	8,561

Total Boy Scouting 4,404

Venturers	919
Sea Scouts	143
Total Venturing	1,062

LEARNING FOR LIFE

Elementary	5,220
Junior/Senior High	3,123
Special Needs	998
Explorers	1,137
Total Learning for Life	10,478

TOTAL YOUTH MEMBERSHIP

Total Cub Scouting	8,561
Total Boy Scouting	4,404
Total Venturing	1,062
Total Learning for Life	10,478
Total Youth Membership	24,505

REGISTERED ADULTS

Cub Scouting	2,189
Boy Scouting	2,390
Venturing	230
Learning for Life	417
Council Scouters	85
Total Adults	5,311

UNITS

Cub Scout Packs	205
Boy Scout Troops	163
Venture Crews	51
Sea Scout Ships	8
LFL School Groups	50
Explorer Posts	34
Total Units	511



Fiscal Stewardship



The Council Officers and Executive Board Members have worked diligently to establish fiscal responsibility and have demonstrated sound investment strategies. This effort has been coupled with quality internal fiscal controls and accounting by qualified professionals.

Connecticut Yankee Council, Inc., Boy Scouts of America, is an educational, charitable organization under 501(c) 3 of the Federal Internal Revenue Code. Contributions are fully deductible under the law. Accounts are audited annually by *O'Connor Davies Munns & Dobbins, LLP*.

2005 General Operating Fund – January 1 – December 31, 2005 (unaudited)

SUPPORT & REVENUES

United Way Allocations – 1%	\$ 49,162
United Way Donor Designations – 3%	\$ 97,383
Friends of Scouting – 19%	\$686,434
Special Events – 10%	\$365,705
Project Sales – 1%	\$ 46,187
Foundations & Trusts – 2%	\$ 68,804
Camping – 19%	\$703,552
Activities (Includes Jamboree) 24%	\$880,388
Product Sales – 6%	\$232,265
Investment Income – 7%	\$254,368
Sale of Supplies – 2%	\$ 69,973
Other Income/Revenue – 5%	\$179,920

EXPENSES

Program / Service to Units - 86%	\$3,092,910
Administration – 4%	\$ 143,856
Fundraising – 9%	\$ 319,025
National Service Fee – 1%	\$ 40,616

TOTAL EXPENSES \$3,596,407

SURPLUS \$ 7,609

TOTAL SUPPORT & REVENUES - \$3,604,016

2005 Finance Highlights

Balanced Budget: For the fifth consecutive year the Council balanced the Operating Budget with a surplus of \$7,609.

Friends of Scouting: The 2005 Friends of Scouting Campaign raised over \$686,000.

Scout Family FOS: Over 200 Scouting units participated in the Family Phase of FOS and helped the District Division raise a record \$357,288. In 2005 individual unit goals for Friends of Scouting were established for each unit. Units receive recognition for supporting the FOS Campaign at the Silver, Gold and Platinum Levels. Congratulations to the following units who achieved their goals for the 2005 FOS Campaign and received recognition at the following levels:

Silver Level

An average donation of \$43.75 per registered youth member

Pack 3	Norwalk	Pack 98	Fairfield	Troop 53	Darien
Pack 7	New Canaan	Pack 161	Darien	Troop 67	Trumbull
Pack 10	Milford	Pack 177	Stratford	Troop 88	Fairfield
Pack 11	Stamford	Pack 208	West Haven	Troop 89	East Haven
Pack 15	Stamford	Pack 604	Hamden	Troop 90	Fairfield
Pack 22	Wilton	Pack 712	Milford	Troop 135	Brookfield
Pack 54	Wallingford	Pack 926	Woodbridge	Troop 202	West Haven
Pack 55	Darien	Pack 931	Bethany	Troop 431	Ridgefield
Pack 61	Norwalk	Troop 4	Wallingford	Troop 453	North Branford
Pack 65	Norwalk	Troop 9	Stamford	Troop 474	Guilford
Pack 70	New Canaan	Troop 20	Wilton	Troop 491	Madison
Pack 70	Newtown	Troop 35	Darien	Troop 494	Madison
Pack 88	Fairfield	Troop 38	Bridgeport	Troop 926	Woodbridge
Pack 95	New Canaan	Troop 43	Meriden		

Gold Level

An average donation of \$87.50 per registered youth member

Pack 471	Guilford
Troop 2	Wallingford
Troop 19	Norwalk
Troop 24	Danbury
Troop 59	Bethany
Troop 65	Trumbull
Troop 66	Easton
Troop 68	Trumbull
Troop 100	Westport
Troop 125	Wilton
Troop 471	Guilford
Troop 604	Hamden

Platinum Level

An average of \$131.25 per registered youth member

Pack 56	Darien
Pack 286	New Canaan
Troop 11	Stamford
Troop 31	New Canaan
Troop 70	New Canaan
Troop 86	Darien
Troop 286	New Canaan
Crew 177	Bethel

Special Events \$365,705 (net amount) was raised in Special Events in 2005. Events included six Good Scout Events, two Eagle Scout Events and a new Council Sporting Clay Shoot, which raised over \$16,000. The Greater Stamford Area Tribute Dinner raised a record amount and became the first Council event to gross more than \$150,000.

Camperships: The Council provided 159 youth with scholarship assistance totaling \$21,119 to help youth in need attend summer camp at Cub Scout Day Camp, Camp Sequassen, Philmont, and the National Jamboree.

Scouting Popcorn Sale: 163 units participated in the Trails End Popcorn Sale and sold over \$661,000 in product. This money is used to support individual unit programs and Council programs and services.

Endowment Fund: Council Endowment Fund contributed over \$254,000 to the Council Operating Budget. Over seven percent of the Operating Budget was provided by the Endowment Fund. The fund grew by over \$253,800 in 2005. Also in 2005, \$149,000 was raised in current or deferred gifts from 15 donors. The Council's Scouting Heritage Society held its first annual event with a 'Charter Night' Event on April 6, 2005 at the home of Executive Board Member David Adler in Woodbridge. Special thanks to the following individuals who made commitments to the Council Endowment Fund in 2005:

Founders' Circle Gifts – Deferred Gifts of \$100,000 or more

The Mike Schmidt Family

1910 Society Gifts – Current Gifts of \$25,000 or more

Thomas H. Gillespie, Jr.

Scouting Heritage Society Gifts – Current or Deferred Gifts of \$5,000 or more

Robert J. Newman

Frank E. Jambrozy

James E. West Fellowship Gifts - Current Gifts of \$1,000 or more

Nigel Purvis

Frank G. Orth

David Welton

Frank Heilman

Phillip Elkodsi

Wilfred "Tom" T. Guerin

Andrew Passarelli

Gilbert T. Boyd

Begin, LaPage & Co.

Anonymous

Michael J. Dorrico



Program



Good Turn for America: As a part of the National Good Turn for America, 25 tons of food were collected for local food pantries during the Scouting for Food Drive. Connecticut Yankee Council youth and adults completed over 300,000 hours of Community Service in their communities.

Camp Sequassen: Summer Resident Camp attendance at Camp Sequassen was 1,357 Boy Scouts and 360 Cub Scouts, for a total of 1,717 youth at Camp Sequassen. A new program introduced at Sequassen in 2005 was Paint Ball Marksmanship. This new program utilizes environmentally friendly paint pellets made from vegetable oil and soy dye and was very popular with the Scouts. Another new program for older Scouts was the 'Tri-Pak,' which consisted of the combination of three merit badges: Photography, Cinematography & Graphic Arts.

National Boy Scout Jamboree: 440 Scouts and leaders from the Connecticut Yankee Council attended the National Boy Scout Jamboree at Fort A.P. Hill in Virginia. Our Council contingent of 11 troops was the second largest contingent in the Country. Our Scouts camped for two weeks with over 43,000 youth from all over the Country and played host to a contingent of Polish Scouts who attended the Jamboree with our troops.

Cub Scout Day Camp: Cub Scout Day Camp attendance increased to 360 Cub Scouts. In 2005, the Connecticut Yankee Council partnered with the Greenwich Council to hold one session of Cub Scout Day Camp for the Powahay District Packs at the Ernest Thompson Seton Scout Reservation in Greenwich.

New Eagle Scouts: 183 young men advanced to the rank of Eagle Scout. This represents 4.1 percent of all our Boy Scouts and this is over 2% greater than the National Percentage for Boy Scouts earning the Eagle Award.

Philmont Contingent: 20 Scouts and four leaders traveled to the Philmont National High Adventure Base in New Mexico. These youth spent over 10 days backpacking the Philmont Trails very much removed from any other human contact or modern communication.

Council Program Kickoff: Over 250 volunteers attended the Council Program Kickoff in August at the Beardsley Zoo in Bridgeport.

Order of the Arrow: The Owaneco Lodge, Order of the Arrow, was recognized as a National Quality Lodge for the fourth consecutive year.

Council Program Events: Our Council organized a variety of program events during the year: Fishing Derby, Earth Day, Cub Summer Fest, Scout Family Day at Lime Rock, Camp Sikorsky, Cub Fright Night, Sea Scouting Rendezvous, Scout Night at the Bluefish, Merit Badge College, Scout Night with the New Haven County Cutters, Mystic Aquarium Overnight, and the Boston Museum of Science Camp-In.

District Program Events: Each of our six Scouting districts also organized a variety of program events for units to participate. These events included: Klondike Derbies, Spring Camporees, Webelos Woods Weekends, Cub Scout Family Weekends, District Pinewood Derbies, Fall Camporees, and District Day Hikes.



Facilities



Camp Sequassen: Through a new partnership with New England Regional Council of Carpenters, a new roof was put on the Loomis Building. The Council Camping Committee arranged for the donation of materials. Professionals from the Council of Carpenters volunteered their labor to put on the new roof.

Council Resource Center: Improvements at the Council Resource Center included a new roof on the building, improved outdoor lighting, a new sign for the front of the office, new carpeting, and new artwork in the halls and conference rooms.

Milford Scout Shop: In July, the Trading Post at the Council Resource Center was remodeled and opened as a National Scout Store. As a National Scout Store, they now carry all items in the Scout catalog and if it's not in stock, they can order it for next day delivery.

Volunteer Services Department: Introduced in the fall of 2005, the new Volunteer Services Department was created to assist volunteers when they arrive at the Council Resource Center and handle phone requests. The new department maintains weekday hours similar to the Milford Scout Shop and assists volunteers with registration, Council and District events, and tour permits.



Marketing

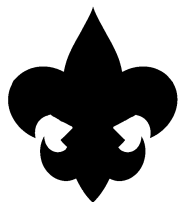


National Marketing Awards: Connecticut Yankee Council received the National President's Marketing Awards for the Best Web Site and the Best Collateral Marketing Materials for our new Marketing/Public Relations Web Site at the National Meeting held in May in Dallas.

Visit these award winning web sites at

www.ctyankee.org

www.boyscoutnews.com



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Vision For 2006

And Beyond

Connecticut Yankee Council Boy Scouts of America

2005 - 2009 Strategic Plan Executive Summary

To attain our Mission and Vision, the Connecticut Yankee Council will focus on the following five success drivers in 2005 – 2009:

1. Effective Leadership

Unit Leadership: Every youth will have a trained leader.

District Commissioner Service: Unit Commissioners will visit their units on a regular basis and recharter them on time.

District Committees: Each District Committee will be fully staffed.

Executive Board: The Executive Board will be strengthened to be more diverse and to raise the funds necessary to provide the Scouting program.

Council Staff: Council Staff will be recruited and managed for effectiveness and efficiency.

2. Membership and Unit Growth

Traditional Program: Market penetration will be increased in Cub Scouting, Boy Scouting, and Venturing membership through recruitment, retention, and new unit formation.

Scoutreach and Learning for Life: Sustainable outreach programs will be provided through Scoutreach and Learning for Life.

3. Growth Through Quality Program

Quality Unit Program: We will help units improve the quality of their program.

Retention: The retention rate of our Scouts in all programs will be improved.

Camping: We will ensure that every Scout has an opportunity for a summer camping experience each year.

Advancement: We will ensure that every Scout advances in rank each year.

Properties: Program purposes for Camp Sequassen, Hoyt Scout Reservation, and Deer Lake Scout Reservation will be defined and implemented.

4. Sound Financial Development

Operating Support: We will increase annual support to allow our programs to grow in quality and quantity.

Endowment Development: We will add \$3.5 million to the Council's Endowment Fund.

Capital Campaign: We will conduct a Capital Campaign to prepare our camps and office to serve our Scouts for the next 20 years.

5. Marketing the Value of Scouting

Integrated Marketing Plan: We will develop an integrated marketing and communications plan for the Council.

Annual Campaign: Our marketing and communications plan will be designed to increase commitment to fund marketing campaigns annually.

Public Image: Our marketing and communications efforts will enhance the image and public awareness of Scouting in our communities.



Membership & Units

New Unit Emphasis: To ensure that every youth has an opportunity to participate in Scouting, there will be an emphasis on organizing new units in communities/neighborhoods that have been underserved. The goal is to provide all youth with the opportunity to join a local Scout unit in their community.

Catholic Diocese – Together Plan: The Roman Catholic Diocese of Bridgeport is organizing a new unit organization effort to promote Scouting in Catholic Churches in the Diocese. Special emphasis will be put on establishing Venture Crews as well as Cub Scout Packs and Boy Scout Troops at Catholic Churches. The Diocese is kicking off this effort with a dinner hosted by Bishop Lori for all churches in the Diocese to explain the programs of Scouting and the steps to organizing a Scout unit.

Youth Retention: Retaining youth in quality units is fundamental to ensuring that they have the full benefits of the Scouting program. District Membership Committees and Commissioner Staffs will be working with packs and troops to guarantee that all youth that are interested in remaining active with a Scout unit have that opportunity.

Spring Recruitment: A spring recruitment campaign is planned to recruit new boys into Cub Scouts and Boy Scouts. Boys recruited in the spring are eligible to participate in summer camp programs and unit outdoor activities during the summer.

School Night for Scouting: The third annual School Night to Join Scouting is scheduled to be held on Thursday, September 14, 2006. This is the single largest recruiting effort the Council does and expectations are to recruit over 2,000 new youth into Scouting through this event.



Finance



Golf Tournament: In the past the Council has held golf tournaments in both Fairfield and New Haven counties. Neither tournament was held in 2005. In 2006 these events will be combined into one Council Golf Tournament that will be conveniently located to both counties.

New Special Event: Under development for 2006 is a new “Construction Industry Good Scout Award Luncheon.” A steering committee is being put together to select honorees from the Construction Industry in Connecticut.

Project Sales: Many corporations and individuals are interested in funding specific items in the Council Operating Budget rather than making a general gift. A committee is being developed to solicit gifts for specific projects – Project Sales – such as: Camperships, camp program equipment, office supplies, Scoutreach Program, Learning for Life Program, training materials and other needs. Project Sales gifts can be in the form of cash donations or gifts-in-kind donations.

Endowment: The second annual Scouting Heritage Society reception to induct new members into the Society is scheduled for April. Current or deferred gifts to the Endowment Fund of at least \$5,000 qualify individuals or organizations for membership in the Scouting Heritage Society. Deferred gifts can be in the form of a bequest in a will, gift annuity, pooled income fund or other planned gift.



Program



Extravaganza: Our third semi-annual Council Extravaganza will be held the weekend of May 19-21 at the Bethany Airport. 2,500 youth and 1,000 adult leaders are expected to attend the weekend encampment of all six districts and Explorer Posts from the Learning for Life Division. Special activities will be put on during the day on Saturday for Cub Scout families.

Cub Scout Day Camp: Plans are in place to continue the expansion of this popular program with the addition of a new location at Albertus Magnus College in New Haven for Cub Scouts from Lighthouse District. With the addition of Albertus Magnus College, every district now has a session of Cub Scout Day Camp for their Cub Scouts to attend.

Camp Sequassen: For the summer of 2006 a new Frisbee Golf Course is being installed for the Scouts to enjoy. This new program is being funded in part by a gift from Boy Scout Troop 788 in Weston. Also in 2006 a 21' Hunter Sail Boat is being added to the sail boat fleet at the waterfront.

Order of the Arrow: This summer, 80 youth and adult members from the Owaneco Lodge, Order of the Arrow, will attend the National Order of the Arrow Conference at Michigan State University in East Lansing, Michigan.



Marketing



Marketing Partnership: This fall we will enter into the second year of the marketing partnership of the Boy Scouts of America with the Chevrolet Division of General Motors. Chevrolet Dealers in Connecticut are partnering with the Connecticut Yankee Council as a part of this national initiative to provide support to the marketing efforts of the fall School Night to Join Scouting and other recruitment efforts.

Report to the State: As a part of the opening day for the 2006 State Assembly, the four Councils in Connecticut are presenting a "Report to the State" that will highlight what Scouting is doing in Connecticut. Youth members from all four Councils will present the report to the Governor, Speaker of the House and President of the Senate on February 8, 2006 – Scouting Anniversary Day – and will conduct the opening ceremony before the Legislature begins the new session.

www.boyscoutnews.com: The website www.boyscoutnews.com went live online in 2005 and enables our Council units to target press releases about their unit program to their specific community and ensure that every media outlet that serves their community is contacted about their program and activities. In 2006 more training of unit leaders will take place so that our units can help to flood the news with stories of our Scouts in action.



Facilities



Camp Sequassen: Funds are being raised to put a new roof on the Cohen Cabin at Camp Sequassen.

Hoyt Scout Reservation: Funding has been secured to construct a new Rifle Range at the Hoyt Scout Reservation.

Council Resource Center: Improvements planned at the Council Resource Center include continuing to improved the outdoor lighting and to re-pave parts of the parking lot.



Council Leadership



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Commissioner

Doug Machin

Scout Executive

Louis D. Salute

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Michael A. Selikoff

Stephen L. Crews

Robert N. Rose

Robert T. Sadock, M.D.

Don B. Fries

Stephen L. Crews

John D. Foster

Brett West

Christopher McLeod

Dale J. Thomas

Raymond R. Latham, Jr.

Michael Schmidt

Wiley Mullins

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Treasurer

H. Elliott Netherton

2005 District Chairman

Ralph Council

Pomperaug District

John Davenport

Sleeping Giant District

Ramona Gatison

Learning for Life

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Theodore Langevin

Lighthouse District

Jay F. Lubin

Scatacook District

Lt. Christopher Lyddy

Exploring Division

Nathan Newhall

Powahay District

Thomas J. Young, Esq.

Wepawaug Valley

District

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Order of the Arrow

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John P. Santucci, PC

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