



POPCORN SALE 2017

Commission Structure

30% Base Commission

1% Commitment Signup—by June 30th

2% Attend a Spring Kickoff

2% With 8% Growth over 2016

1% New Unit Participation or recruit a new unit to sell

1% Payments Received with Popcorn Pickup on 11/3&4

LET'S GET POPPIN'

www.ctyankee.org/popcorn

You can earn up to 37% of the sale to benefit Scouting in your area.

Here's how it works!

FOR ALL UNITS

- Base Commission = 30%
- Sale Commitment by 6/30/17 = 1%
- Attend Spring Sales Kickoff = 2%
- Increase Sales by 8% = 2%
- Recruit a new unit or be a new unit selling = 1%
- Payment received at distribution pickup = 1%

TOTAL PERCENTAGE = 37%

Unit	Gross Sales	30% Base Commission	1% Commitment by 6/30	2% Spring Kickoff	2% Sales Increase by 8%	1% New Unit recruited or new unit selling	1% Payment at Distribution pickup	Total Unit Commission	Amount Owed Council
	\$10,000	\$10,000 x .30	\$10,000 x .01	\$10,000 x .02	\$10,000 x .02	\$10,000 x .01	\$10,000 x .01		\$10,000 - \$3,700
P24	\$10,000	\$3000	\$100	\$200	\$200	\$100	\$100	\$3,700	\$6,300

CALCULATION WORKSHEET

Please complete and include with your payment to CYC

UNIT _____ CONTACT PERSON _____

PHONE _____ EMAIL _____

BASE COMMISSION _____ 30%

1% COMMITMENT BY 6/30/17 _____%

2% ATTEND A SPRING KICKOFF _____%

2% SALES INCREASE BY 8% _____%

1% RECRUIT NEW UNIT OR NEW UNIT SALE _____%

1% PAYMENT AT DISTRIBUTION PICKUP _____%

Commission Total _____% x Total Gross Sales \$ _____ = \$ _____ Total Unit Commission

Gross Sales \$ _____ - Unit Commission \$ _____ = \$ _____ Amount Due Council

(Please make checks payable to Connecticut Yankee Council)