

**CONNECTICUT YANKEE COUNCIL, INC. BOY SCOUTS OF AMERICA**

**AUDITED FINANCIAL STATEMENTS**

**YEARS ENDED DECEMBER 31, 2023 AND 2022**

**CONNECTICUT YANKEE COUNCIL, INC. BOY SCOUTS OF AMERICA**

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**Trusted Advisors**

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**Principals**

John A. Accavallo CPA  
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## **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors of  
Connecticut Yankee Council, Inc. Boy Scouts of America  
Milford, Connecticut 06460

### **Opinion**

We have audited the accompanying financial statements of Connecticut Yankee Council, Inc. Boy Scouts of America (a nonprofit organization), which comprise the statements of financial position as of December 31, 2023 and 2022, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Connecticut Yankee Council, Inc. Boy Scouts of America as of December 31, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Connecticut Yankee Council, Inc. Boy Scouts of America and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Connecticut Yankee Council, Inc. Boy Scouts of America's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

**CONNECTICUT YANKEE COUNCIL, INC. BOY SCOUTS OF AMERICA**  
**STATEMENTS OF FINANCIAL POSITION**  
**FOR THE YEARS ENDED DECEMBER 31, 2023 AND 2022**

**Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Connecticut Yankee Council, Inc. Boy Scouts of America's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Connecticut Yankee Council, Inc. Boy Scouts of America's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

*Accavallo & Company, LLC*

Shelton, Connecticut  
March 8, 2024

**CONNECTICUT YANKEE COUNCIL, INC. BOY SCOUTS OF AMERICA**  
**STATEMENTS OF FINANCIAL POSITION**  
**FOR THE YEARS ENDED DECEMBER 31, 2023 AND 2022**

	Operating Fund		Capital Fund		Endowment Fund		Total Funds	
	2023	2022	2023	2022	2023	2022	2023	2022
<b>ASSETS</b>								
<b>CURRENT ASSETS</b>								
Cash and cash equivalents	\$ 1,025,409	\$ 547,904	\$ 1,000	\$ 4,320,583	\$ 326,037	\$ 98,364	\$ 1,352,446	\$ 4,966,851
Accounts receivable, net (Note 5)	3,698	44,433	-	-	-	-	3,698	44,433
Grant receivable	-	5,197	-	-	-	-	-	5,197
Pledges receivable, net	14,208	19,638	10,000	20,000	-	-	24,208	39,638
Inventories	45,906	45,454	-	-	-	-	45,906	45,454
Prepaid expenses	45,855	43,329	-	-	-	-	45,855	43,329
<b>TOTAL CURRENT ASSETS</b>	<b>1,135,076</b>	<b>705,955</b>	<b>11,000</b>	<b>4,340,583</b>	<b>326,037</b>	<b>98,364</b>	<b>1,472,113</b>	<b>5,144,902</b>
<b>Noncurrent Assets</b>								
Investments	-	-	3,963,436	-	3,966,890	4,197,805	7,930,326	4,197,805
Split interest agreements:								
Charitable remainder trusts	37,213	46,521	-	-	1,086,616	988,341	1,123,829	1,034,862
Beneficial interest in perpetual trusts	-	-	-	-	298,070	266,020	298,070	266,020
	37,213	46,521	3,963,436	-	5,351,576	5,452,166	9,352,225	5,498,687
Land, buildings and equipment, net	-	-	2,593,577	2,555,150	-	-	2,593,577	2,555,150
ROU assets-finance leases-net (Note 19)	-	-	20,683	28,131	-	-	20,683	28,131
Goodwill and intangibles, net	-	-	33,107	37,000	-	-	33,107	37,000
Interfund loans	(736,594)	-	638,430	-	98,164	-	-	-
<b>TOTAL NONCURRENT ASSETS</b>	<b>(699,381)</b>	<b>46,521</b>	<b>7,249,233</b>	<b>2,620,281</b>	<b>5,449,740</b>	<b>5,452,166</b>	<b>11,999,592</b>	<b>8,118,968</b>
<b>TOTAL ASSETS</b>	<b>\$ 435,695</b>	<b>\$ 752,476</b>	<b>\$ 7,260,233</b>	<b>\$ 6,960,864</b>	<b>\$ 5,775,777</b>	<b>\$ 5,550,530</b>	<b>\$ 13,471,705</b>	<b>\$ 13,263,870</b>
<b>LIABILITIES AND NET ASSETS</b>								
<b>CURRENT LIABILITIES</b>								
Accounts payables and accrued expenses	\$ 11,867	\$ 35,563	\$ -	\$ -	\$ -	\$ -	\$ 11,867	\$ 35,563
Deferred income	73,766	106,284	-	-	-	-	73,766	106,284
Custodial funds	502,849	620,312	57,012	-	-	-	559,861	620,312
Current portion of finance lease liabilities	-	-	6,224	7,448	-	-	6,224	7,448
Current portion of long-term debt	-	-	47,317	45,185	-	-	47,317	45,185
<b>TOTAL CURRENT LIABILITIES</b>	<b>588,482</b>	<b>762,159</b>	<b>110,553</b>	<b>52,633</b>	<b>-</b>	<b>-</b>	<b>699,035</b>	<b>814,792</b>
<b>LONG-TERM LIABILITIES</b>								
Finance lease liabilities-less current portion	-	-	13,697	19,921	-	-	13,697	19,921
Long-term debt, less current portion	-	-	436,720	484,035	-	-	436,720	484,035
<b>Total long-term liabilities</b>	<b>-</b>	<b>-</b>	<b>450,417</b>	<b>503,956</b>	<b>-</b>	<b>-</b>	<b>436,720</b>	<b>503,956</b>
<b>TOTAL LIABILITIES</b>	<b>588,482</b>	<b>762,159</b>	<b>560,970</b>	<b>556,589</b>	<b>-</b>	<b>-</b>	<b>1,149,452</b>	<b>1,318,748</b>
<b>NET ASSETS</b>								
Without donor restrictions	(213,513)	(84,727)	3,378,043	2,841,263	-	300,000	3,164,530	3,056,536
Without donor restrictions-Board Designated	-	-	3,230,720	3,489,442	1,799,333	1,441,204	5,030,053	4,930,646
With donor restrictions	60,726	75,044	90,500	73,570	3,976,444	3,809,326	4,127,670	3,957,940
<b>TOTAL NET ASSETS</b>	<b>(152,787)</b>	<b>(9,683)</b>	<b>6,699,263</b>	<b>6,404,275</b>	<b>5,775,777</b>	<b>5,550,530</b>	<b>12,322,253</b>	<b>11,945,122</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 435,695</b>	<b>\$ 752,476</b>	<b>\$ 7,260,233</b>	<b>\$ 6,960,864</b>	<b>\$ 5,775,777</b>	<b>\$ 5,550,530</b>	<b>\$ 13,471,705</b>	<b>\$ 13,263,870</b>

See notes to financial statements.

**CONNECTICUT YANKEE COUNCIL, INC. BOY SCOUTS OF AMERICA**  
**STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS**  
**FOR THE YEARS ENDED DECEMBER 31, 2023 AND 2022**

	Operating Fund		Capital Fund		Endowment Fund		Total Funds	
	2023	2022	2023	2022	2023	2022	2023	2022
<b>Changes in Net Assets Without Donor Restriction</b>								
Public support and other revenue:								
Friends of scouting, net	\$ 499,445	\$ 697,739	\$ -	\$ -	\$ -	\$ -	\$ 499,445	\$ 697,739
Project sales	49,403	(70,752)	33,676	165,535	-	-	83,079	94,783
Special events	363,074	249,704	-	-	-	-	363,074	249,704
Less cost of direct benefits to donors	(84,744)	(75,604)	-	-	-	-	(84,744)	(75,604)
Net special events	278,330	174,100	-	-	-	-	278,330	174,100
Legacies and bequests	79,927	24,849	-	22,732	-	22,732	79,927	70,313
Foundations and trusts	146,921	187,616	-	-	-	-	146,921	187,616
Contribution of nonfinancial assets	96,105	60,649	28,589	153,666	-	-	124,694	214,315
Other direct support	203	-	-	-	-	-	203	-
	1,150,334	1,074,201	62,265	341,933	-	22,732	1,212,599	1,438,866
Indirect public support:								
United Way agencies	397	1,800	-	-	-	-	397	1,800
<b>REVENUES:</b>								
Product sales, net	423,483	453,174	-	-	-	-	423,483	453,174
Less: Cost of goods sold	(142,538)	(144,134)	-	-	-	-	(142,538)	(144,134)
Less: Unit commissions	(135,756)	(141,326)	-	-	-	-	(135,756)	(141,326)
Net product sales	145,189	167,714	-	-	-	-	145,189	167,714
Investment income (loss), net (Note 3)	260,413	52,546	341,890	-	30,737	(665,701)	633,040	(613,155)
Camping revenue	1,157,616	1,105,723	-	-	-	-	1,157,616	1,105,723
Activity revenue	235,401	191,402	-	-	-	-	235,401	191,402
Activity revenue-major events	250,667	87,910	-	-	-	-	250,667	87,910
Other revenue	465,151	508,239	28,649	3,445,407	-	-	493,800	3,953,646
	2,514,437	2,113,534	370,539	3,445,407	30,737	(665,701)	2,915,713	4,893,240
<b>NET ASSETS RELEASED FROM RESTRICTIONS</b>								
Project sales	43,645	98,406	37,217	35,845	-	-	80,862	134,251
<b>Total Public support and other revenue</b>	<b>\$ 3,708,813</b>	<b>\$ 3,287,941</b>	<b>\$ 470,021</b>	<b>\$ 3,823,185</b>	<b>\$ 30,737</b>	<b>\$ (642,969)</b>	<b>\$ 4,209,571</b>	<b>\$ 6,468,157</b>

See notes to financial statements.

**CONNECTICUT YANKEE COUNCIL, INC. BOY SCOUTS OF AMERICA**  
**STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS**  
**FOR THE YEARS ENDED DECEMBER 31, 2023 AND 2022**

	Operating Fund		Capital Fund		Endowment Fund		Total Funds	
	2023	2022	2023	2022	2023	2022	2023	2022
<b>EXPENSES:</b>								
Program services	\$ 3,443,629	\$ 3,210,580	\$ 210,894	\$ 243,944	\$ -	\$ -	\$ 3,654,523	\$ 3,454,524
Management and general	44,920	42,197	5,503	7,325	-	-	50,423	49,522
Fundraising	220,601	294,443	20,748	31,819	-	-	241,349	326,262
<b>Total functional expenses</b>	<u>3,709,150</u>	<u>3,547,220</u>	<u>237,145</u>	<u>283,088</u>	<u>-</u>	<u>-</u>	<u>3,946,295</u>	<u>3,830,308</u>
Charter and national service fee	84,575	77,791	-	-	-	-	84,575	77,791
Loss on disposal of fixed assets	-	-	-	1,500	-	-	-	1,500
Contribution to settlement trust	-	2,581,836	-	-	-	-	-	2,581,836
<b>Total Expenses</b>	<u>3,793,725</u>	<u>6,206,847</u>	<u>237,145</u>	<u>284,588</u>	<u>-</u>	<u>-</u>	<u>4,030,870</u>	<u>6,491,435</u>
Increase (decrease) in net assets without donor restrictions	<u>(84,912)</u>	<u>(2,918,906)</u>	<u>232,876</u>	<u>3,538,597</u>	<u>30,737</u>	<u>(642,969)</u>	<u>178,701</u>	<u>(23,278)</u>
<b>Changes in Net Assets With Donor Restrictions</b>								
Project sales	-	-	54,146	24,900	-	-	54,146	24,900
Foundation and trusts	-	5,061	-	-	40,221	(50,147)	40,221	(45,086)
Changes in value of charitable remainder trusts	-	-	-	-	58,054	(24,161)	58,054	(24,161)
Change in value or perpetual trusts	-	-	-	-	32,050	(77,324)	32,050	(77,324)
Investment income (loss), net (Note 3)	9,312	14,827	-	-	59,372	(66,229)	68,684	(51,402)
Other direct contributions	-	-	-	-	26,137	2,510	26,137	2,510
Net assets released from restrictions	<u>(43,645)</u>	<u>(98,406)</u>	<u>(37,217)</u>	<u>(35,845)</u>	<u>-</u>	<u>-</u>	<u>(80,862)</u>	<u>(134,251)</u>
Increase (decrease) in net assets with donor restrictions	<u>(34,333)</u>	<u>(78,518)</u>	<u>16,929</u>	<u>(10,945)</u>	<u>215,834</u>	<u>(215,351)</u>	<u>198,430</u>	<u>(304,814)</u>
<b>Change in Net Assets</b>	<u>(119,245)</u>	<u>(2,997,424)</u>	<u>249,805</u>	<u>3,527,652</u>	<u>246,571</u>	<u>(858,320)</u>	<u>377,131</u>	<u>(328,092)</u>
<b>Net Assets- Beginning of Year</b>	<u>(9,683)</u>	<u>558,139</u>	<u>6,404,275</u>	<u>3,988,643</u>	<u>5,550,530</u>	<u>7,726,432</u>	<u>11,945,122</u>	<u>12,273,214</u>
Board authorized transfers	<u>(23,859)</u>	<u>2,429,602</u>	<u>45,183</u>	<u>(1,112,020)</u>	<u>(21,324)</u>	<u>(1,317,582)</u>	<u>-</u>	<u>-</u>
<b>Net Assets- End of Year</b>	<u>\$ (152,787)</u>	<u>\$ (9,683)</u>	<u>\$ 6,699,263</u>	<u>\$ 6,404,275</u>	<u>\$ 5,775,777</u>	<u>\$ 5,550,530</u>	<u>\$ 12,322,253</u>	<u>\$ 11,945,122</u>

See notes to financial statements.

**CONNECTICUT YANKEE COUNCIL, INC. BOY SCOUTS OF AMERICA**  
**STATEMENTS OF FUNCTIONAL EXPENSES**  
**FOR THE YEARS ENDED DECEMBER 31, 2023 AND 2022**

	<u>Supporting Services</u>									
	<u>Program Services</u>		<u>Management and General</u>		<u>Fund Raising</u>		<u>Total Supporting Services</u>		<u>Total Expenses</u>	
	<u>2023</u>	<u>2022</u>	<u>2023</u>	<u>2022</u>	<u>2023</u>	<u>2022</u>	<u>2023</u>	<u>2022</u>	<u>2023</u>	<u>2022</u>
<b>Employee Compensation</b>										
Salaries	\$ 1,414,236	\$ 1,375,028	\$ 27,538	\$ 28,274	\$ 102,152	\$ 122,818	\$ 129,690	\$ 151,092	\$ 1,543,926	\$ 1,526,120
Employee benefits	228,321	234,647	5,422	5,718	20,113	24,839	25,535	30,557	253,856	265,204
Payroll taxes	122,297	112,298	2,266	2,263	8,405	9,830	10,671	12,093	132,968	124,391
Employee related expenses	-	2,104	-	61	-	263	-	324	-	2,428
Total Employee Compensation	<u>1,764,854</u>	<u>1,724,077</u>	<u>35,226</u>	<u>36,316</u>	<u>130,670</u>	<u>157,750</u>	<u>165,896</u>	<u>194,066</u>	<u>1,930,750</u>	<u>1,918,143</u>
<b>Other Expenses</b>										
Professional fees	56,111	98,495	1,499	1,264	5,632	6,025	7,131	7,289	63,242	105,784
Supplies	767,294	511,337	326	277	11,676	8,280	12,002	8,557	779,296	519,894
Telephone	22,077	23,633	381	345	1,414	1,499	1,795	1,844	23,872	25,477
Postage and shipping	2,723	5,083	64	55	1,705	1,936	1,769	1,991	4,492	7,074
Occupancy	266,041	265,095	2,073	1,957	10,751	14,381	12,824	16,338	278,865	281,433
Rent and maintenance of equipment	14,603	32,211	140	114	3,191	497	3,331	611	17,934	32,822
Printing and publications	8,676	12,994	63	153	3,104	4,135	3,167	4,288	11,843	17,282
Travel	189,663	162,821	1,302	1,359	9,076	8,256	10,378	9,615	200,041	172,436
Conferences and meetings	117,302	25,673	1,794	175	9,351	26,180	11,145	26,355	128,447	52,028
Specific assistance to individuals	51,040	94,823	-	-	-	-	-	-	51,040	94,823
Recognition awards	70,416	68,517	387	293	23,990	27,258	24,377	27,551	94,793	96,068
Interest expense	18,854	42,460	535	578	1,984	2,509	2,519	3,087	21,373	45,547
Insurance	71,371	65,551	653	364	2,424	1,581	3,077	1,945	74,448	67,496
Advertising	9,883	67,758	151	250	1,402	23,065	1,553	23,315	11,436	91,073
Other expenses and bank fees	39,349	50,517	601	158	5,586	17,439	6,187	17,597	45,536	68,114
Total Other Expenses	<u>1,705,403</u>	<u>1,526,968</u>	<u>9,969</u>	<u>7,342</u>	<u>91,286</u>	<u>143,041</u>	<u>101,255</u>	<u>150,383</u>	<u>1,806,658</u>	<u>1,677,351</u>
<b>Expenses Before Depreciation</b>	<u>3,470,257</u>	<u>3,251,045</u>	<u>45,195</u>	<u>43,658</u>	<u>221,956</u>	<u>300,791</u>	<u>267,151</u>	<u>344,449</u>	<u>3,737,408</u>	<u>3,595,494</u>
Depreciation and Amortization	<u>184,266</u>	<u>203,479</u>	<u>5,228</u>	<u>5,864</u>	<u>19,393</u>	<u>25,471</u>	<u>24,621</u>	<u>31,335</u>	<u>208,887</u>	<u>234,814</u>
<b>Total Functional Expenses</b>	<u>\$ 3,654,523</u>	<u>\$ 3,454,524</u>	<u>\$ 50,423</u>	<u>\$ 49,522</u>	<u>\$ 241,349</u>	<u>\$ 326,262</u>	<u>\$ 291,772</u>	<u>\$ 375,784</u>	<u>\$ 3,946,295</u>	<u>\$ 3,830,308</u>

See notes to financial statements.



**CONNECTICUT YANKEE COUNCIL, INC. BOY SCOUTS OF AMERICA**  
**STATEMENTS OF CASH FLOWS**  
**FOR THE YEARS ENDED DECEMBER 31, 2023 AND 2022**

	Operating Fund		Capital Fund		Endowment Fund		Total Funds	
	2023	2022	2023	2022	2023	2022	2023	2022
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>								
Change in net assets	\$ (119,245)	\$ (2,997,424)	\$ 249,805	\$ 3,527,652	\$ 246,571	\$ (858,320)	\$ 377,131	\$ (328,092)
Adjustments to reconcile increase in net assets to net cash from operating activities:								
Depreciation	-	-	204,994	231,814	-	-	204,994	231,814
Amortization of Goodwill and Intangibles	-	-	3,893	3,000	-	-	3,893	3,000
Net realized (gains) losses on sale of fixed assets	-	-	(28,649)	(3,445,407)	-	-	(28,649)	(3,445,407)
Net realized and unrealized (gain)/loss on investments	-	-	-	-	(238,761)	755,755	(238,761)	755,755
Change in value of perpetual trusts	-	-	-	-	(32,050)	77,324	(32,050)	77,324
(Increase) decrease in operating assets:								
Accounts receivable, net	40,735	17,464	-	-	-	-	40,735	17,464
Grant receivable	5,197	374,859	-	-	-	-	5,197	374,859
Pledges receivable, net	5,430	71,879	10,000	10,000	-	-	15,430	81,879
Inventories	(452)	(4,338)	-	-	-	-	(452)	(4,338)
Charitable remainder trust	9,308	3,939	-	-	(98,275)	74,308	(88,967)	78,247
Charitable gift annuity	-	-	-	-	-	1,256	-	1,256
Prepaid expenses	(2,526)	(5,903)	-	-	-	-	(2,526)	(5,903)
Increase (decrease) in operating liabilities:								
Accounts payable and accrued expenses	(23,696)	1,911	-	(11,495)	-	-	(23,696)	(9,584)
Deferred Income	(32,518)	7,018	-	-	-	-	(32,518)	7,018
Custodial funds	(117,463)	(45,108)	57,012	-	-	-	(60,451)	(45,108)
NET CASH FROM OPERATING ACTIVITIES	(235,230)	(2,575,703)	497,055	315,564	(122,515)	50,323	139,310	(2,209,816)
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>								
Purchases of land, buildings and equipment	-	-	(221,633)	(362,561)	-	-	(221,633)	(362,561)
Purchase of Goodwill and Intangibles	-	-	-	(40,000)	-	-	-	(40,000)
Proceeds from sale of land, building and equipment	-	-	15,000	5,994,668	-	-	15,000	5,994,668
Net proceeds from sale of investments	-	-	-	-	521,455	1,567,769	521,455	1,567,769
Net purchases of investments	-	-	(3,963,436)	-	(77,917)	(1,257,856)	(4,041,353)	(1,257,856)
NET CASH FROM INVESTING ACTIVITIES	-	-	(4,170,069)	5,592,107	443,538	309,913	(3,726,531)	5,902,020
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>								
Net proceeds (payments) from notes payable	-	-	(45,183)	(804,188)	-	-	(45,183)	(804,188)
Finance lease repayments	-	-	(8,139)	(9,540)	-	-	(8,139)	(9,540)
Contributions restricted for long-term investment	-	-	-	-	26,138	2,510	26,138	2,510
Transfers in (out)	(23,859)	2,429,602	45,183	(1,112,020)	(21,324)	(1,317,582)	-	-
Interfund loans	736,594	-	(638,430)	-	(98,164)	-	-	-
NET CASH FROM FINANCING ACTIVITIES	712,735	2,429,602	(646,569)	(1,925,748)	(93,350)	(1,315,072)	(27,184)	(811,218)
NET INCREASE(DECREASE) IN CASH AND CASH EQUIVALENTS	477,505	(146,101)	(4,319,583)	3,981,923	227,673	(954,836)	(3,614,405)	2,880,986
Cash and cash equivalents at beginning of year	547,904	694,005	4,320,583	338,660	98,364	1,053,200	4,966,851	2,085,865
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 1,025,409	\$ 547,904	\$ 1,000	\$ 4,320,583	\$ 326,037	\$ 98,364	\$ 1,352,446	\$ 4,966,851
Cash paid during the year for interest	\$ 20,630	\$ 22,422	\$ 744	\$ 23,125	\$ -	\$ -	\$ 21,374	\$ 45,547

See notes to financial statements.

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**NOTE 1 - NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Organization**

The Connecticut Yankee Council, Inc. Boy Scouts of America (the Council) is a not-for-profit organization, incorporated in the State of Connecticut, and operating under the charter granted by the Boy Scouts of America, National Council.

The Council is headquartered in Milford, Connecticut, and serves Fairfield and New Haven counties through the delivery of a high-quality Scouting program to over 8,600 youth and 2,200 volunteer adults. As a local Council, it is the organization's mission to serve others by helping instill values in young people to prepare them to make ethical choices and achieve their full potential. The Council's Scouting programs are:

**Cub Scouting (grades K-5)**

The program provides a family and community centered approach to learning citizenship, compassion and courage through service projects, ceremonies, games and other activities promoting character development and physical fitness. Families can enroll their sons or daughters who are in grades K - 5. The children meet in groups known as dens consisting of six to eight members and all of the dens are members of a pack which meets to celebrate the accomplishments of the children and reinforce the lessons learned through activities.

**Lion Program (Grade K)**

The Lion program is a family oriented program for kindergarten aged youth and their families. The children and their families are introduced to the program through hands on fun and adventure.

**Tiger Cubs (Grade 1)**

The Tiger program is a family oriented program for children at the first grade level (or 7 year old). The children and their adult partner participate together in fun and adventure activities.

**Cub Scouts (Grades 2-5)**

The Cub Scout program introduces ethical decision making to the children through advancement and more advanced activities. The children increase in maturity as parental involvement in activities is more subtle. Den leaders and their assistants become role models for the children. Children in grades four through five begin to prepare themselves for the crossover to Boy Scouts.

**Scouts BSA (ages 11-18)**

With the Scout Oath and Scout Law as guides, and the support of parents and religious and neighborhood organizations, Scouts develop an awareness and appreciation of their role in their community and become well-rounded young men and women through the advancement of the program. Scouts progress in rank through achievements, gain additional knowledge and responsibilities, and earn skill-based merit badges that introduce a lifelong hobby or a rewarding career. Scouts BSA enables all eligible youth ages 11-17, to earn the Eagle Scout rank. Scouts BSA is single gender – all-girl troops or all-boy troops. This unique approach allows the organization to maintain the integrity of the single-gender model while also meeting the needs of today's families.

**Venturing/Sea Scouts (co-ed ages 14-21)**

Provides experiences to help young men and women become mature, responsible, caring adults. Young teens learn leadership skills and participate in challenging outdoor activities, including having access to Boy Scouts camping properties, a year-round sailing program, a recognition program and Youth Protection training.

**Scout Reach/Hispanic Outreach (co-ed ages 5-21)**

Serving youth ages 5-21 in underserved and inner-city communities with traditional Scouting programs, STEM activities and Robotics.

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**Exploring /Learning for Life**

Program that enables young people to become responsible individuals by teaching positive character traits, career development, leadership and life skills so they can make ethical choices and achieve their full potential.

**Sailing School**

Sailaway Sailing School enables the Council to better serve the youth and families of coastal Connecticut by providing experiential learning opportunities and access to the Long Island Sound. It's about learning new skills, having adventures, becoming competent in swimming and boating safety, working as a team, learning how to be a leader, and nurturing a respect for our great natural resources, all while making friends and having fun!

The Council operated three camping facilities: Camp Sequassen, Camp Wah Wah Taysee, and John Sherman Hoyt Scout Camp during the year ended December 31, 2023 and five camping facilities during the year ended December 31, 2022. Two camping facilities were sold in 2022 (see Note 22).

The Council supports 168 chartered community-based organizations which operate 289 local Scouting units within the Council's geographical area. These organizations include religious, educational, civic, fraternal, labor groups, governments and professional associations. The financial statements do not reflect any items of revenue, expense, assets or liabilities of these individual local Scouting units that are independent and not supported financially by the Council. The Council's website address is [www.ctyankee.org](http://www.ctyankee.org).

**Basis of Accounting and Presentation**

The financial statements are presented in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 958-205, Not-for-Profit Entities, Presentation of Financial Statements. The Council has adopted the provisions of Accounting Standards Update ("ASU") 2016-14: Not-for-Profit-Entities (Topic 958) Presentation of Financial Statements of Not-for-Profit Entities, which improves the current net asset classification and the related information presented in the financial statements and notes about the Council's liquidity, financial performance, and cash flows.

**Fund Accounting**

To ensure observance of limitations and restrictions placed on the use of resources available to the Council, the accounts of the Council are maintained internally in accordance with the principles of fund accounting. This is the procedure by which resources are classified for accounting and reporting purposes into funds that are established according to their nature and purpose and that are separately accounted for. The assets, liabilities and net assets of the Council are accounted for and reported in three self-balancing fund groups as follows:

**Operating**

Accounts for resources used in carrying on the operations of the Council. Unrestricted net assets may be designated for specific purposes by action of the Executive Board.

**Capital**

Includes the net book value of the Council's property and equipment, assets generated from the activity of the capital campaign and cash and investments restricted for investment in property and equipment.

**Endowment**

The endowment fund is normally used to account for amounts of gifts and bequests accepted with legal restrictions based on donor stipulation that the principal be maintained intact in perpetuity, until the occurrence of a specified event or for a specified period, and that investment return thereof be expended either for general purposes or for purposes specified by the donor. Investment funds with and without donor restrictions are also included in the endowment fund.

Certain donor-restricted net assets have been restricted by donors to be maintained by the Council in perpetuity.

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**Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect certain reported amounts and disclosures in the financial statements. Actual results could differ from those estimates.

**Cash and Cash Equivalents**

The Council considers all highly liquid investments with maturities of 90 days or less and cash in banks to be cash equivalents. The Council maintains its cash and cash equivalents in bank deposit accounts that, at times, may exceed federally insured limits. The Council believes it is not exposed to any significant credit risk on cash and cash equivalents.

**Accounts Receivable and Credit Policies**

Accounts receivable are recorded primarily for product sales stated at estimated realizable value. An allowance for uncollectable accounts is based on an analysis of expected collection rates determined from past history. Accounts receivable are written off when deemed uncollectable. There was no allowance for uncollectable accounts balance as of December 31, 2023 and 2022.

Receivables from contracts with customers are reported as accounts receivable, net in the accompanying statement of financial position. Contract liabilities are reported as deferred revenue in the accompanying statement of financial position.

**Inventories**

Inventories are carried at the lower of cost or market, with cost determined on a first-in, first-out basis.

**Interfund Loans**

The Council records interfund loans on a single line in the asset section of the statement of financial position and classifies them as current or long-term based on the intended repayment date of the loan. The total of all three interfund loan accounts must be zero in the totals column of the statement of financial position.

During the year ended December 31, 2020, the Council adopted the following interfund policy to eliminate any and all interfund borrowings that are short-term in nature before the fiscal year end. The following interfund transfers, to the extent reflected in an approved budget are authorized and will not be treated as interfund borrowings:

- Payments of principal on mortgages will be treated as interfund transfers from the operating fund to the capital fund, and
- In accordance with the spending policy transfers from the endowment fund to the operating fund that exceed investment income recognized during that year are treated as interfund transfers.

The interfund loans at December 31, 2023 and 2022, are the result of the Operating, Endowment and Capital Funds making advances of cash funds to and from each other. During the years ended December 31, 2023 and 2022, the Board authorized transfers of \$45,183 from the Operating and Endowment Funds to the Plant in 2023 and \$2,429,602 from the Capital and Endowment Funds to the Operating Fund in 2022 and in accordance with the approved interfund policy, respectively.

**Investments**

The Council invests in various debt and equity securities. The Council reports investments at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market

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participants at the measurement date. Gains and losses are considered unrestricted unless restricted by donor stipulation or law. Generally, nonmonetary investments received as gifts are immediately sold and recorded at the realized value. See Note 4 for a discussion of fair value measurements.

Purchases and sales of securities are recorded on the trade date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date. Net realized and unrealized gains (losses) on investments include the Council's gains and losses on investments bought and sold as well as held during the year. Realized and unrealized gains and losses and investment income are classified as increases and decreases in net assets.

The Council has a board approved endowment spending policy. The policy defines the total funds available from the Endowment Fund in a given year (distributable income) as up to 4.5% in 2023 and 2022 of the Endowment Fund's average market value over the preceding 20 quarters. The objective of the Endowment Fund is to have returns greater than the proposed distribution plus management and trustee fees. The executive committee (subject to the Executive Board's approval) may amend this spending policy.

The Council is investing funds from the sale of properties pending expenditure on capital fund program assets and improvements. After soliciting formal proposals, in 2023 the Council selected Gilman Hill Asset Management, LLC to provide investment advisory services for these funds. The primary investment objective is capital preservation with a return greater than short-term interest rates. The time horizon to utilize these funds for capital purposes is 3-5 years.

### **Property and Equipment**

The Council capitalizes all expenditures for building and equipment in excess of \$2,500 and having a useful life of greater than two years. Purchased building and equipment are recorded at cost. Donated building and equipment are recorded at the estimated fair value at the date of donation. Depreciation is computed using the straight-line method over their estimated useful lives. Estimated lives for financial reporting purposes are as follows:

Land improvements	10 - 20 years
Buildings	10 - 50 years
Furniture and equipment	3 - 10 years
Vehicles and aquatic equipment	4 - 10 years

Expenditures for repairs and maintenance are charged to expense as incurred. For assets sold or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts, and any resulting gain or loss is reflected in the statement of activities for the period.

### **Split-Interest Agreements**

Split-interest agreements consist of assets placed in trust for the benefit of the Council and other beneficiaries. Revocable split-interest agreements are not recorded as contributions unless enforceable by law. Irrevocable split-interest agreements are recorded as contributions at fair value when the assets are received or when the Council is notified of the existence of the agreement. The accounting treatment varies depending upon the type of agreement created and whether the Council or a third party is the trustee. See Note 10 for further discussion of split-interest agreements.

### **Pledges/Contributions and Grants**

Unconditional promises to give (pledges) that are to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are initially recorded at the fair value of their estimated future cash flows as of the date of the promise to give using a present value discount technique. In periods subsequent to initial recognition, unconditional promises to give are reported at the amount management expects to collect and are discounted over the collection period using the same discount rate as determined at the time of initial recognition. The discount rate determined at the initial recognition of the unconditional promise to give is

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based upon management's assessment of many factors, including when the receivable is expected to be collected, the creditworthiness of the other parties, the Council's past collection experience and its policies concerning the enforcement of promises to give, expectations about possible variations in the amount or timing, or both, of the cash flows, and other factors concerning the receivables collectability. Amortization of the discounts is included in support from contributions. Conditional promises to give are recognized when the conditions on which they depend are substantially met. An allowance for uncollectible pledges is recorded when the Council determines, based on historical experience and collection efforts is uncollectible. As of December 31, 2023 and 2022, pledges receivable net of an allowance for uncollectible pledges were \$24,208 and \$39,638 respectively.

**Contributed Nonfinancial Assets**

Donated land, buildings, equipment, investments and other noncash donations are recorded as contributions at their fair market value at their date of donation. The Council reports the donations in the net assets without donor restrictions category, unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets must be used, and gifts of cash or other assets that must be used to acquire long-lived assets, are reported in the net assets with donor restrictions category. Per FASB ASU 2016-14 and absent explicit donor stipulations about how long those long-lived assets must be maintained, the Council reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Donated services are recognized as contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Council. Some members of the Council have donated significant amounts of time to the Council in furthering its programs and objectives. However, no amounts have been included in the financial statements for donated members or volunteer services since they did not meet the criteria for recognition.

**Activity Revenues-Major Events, Deferred Revenues and Expenses**

Deferred revenues and expenses are council cash receipts and disbursements, respectively, that relate to activities, special events, and camping events that are scheduled to occur in a future year. When the event takes place, those receipts and disbursements are then recorded as revenues and expenses, respectively.

Activity Revenues – Major Events primarily consist of the National Jamboree and ConnJam. The National Jamboree takes place every four years. Due to COVID-19 pandemic the National Jamboree was delayed and took place in the current year 2023. The ConnJam takes place every three years. The last ConnJam event took place in 2022. These revenues are derived from activities that do not occur on an annual basis.

**Net Assets**

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor- or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions - Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.

Net Assets Without Donor Restrictions – Board Designated -Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions but are subject to stipulations imposed by the Board of Directors.

Net Assets With Donor Restrictions - Net assets subject to donor (or certain grantor) restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets

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are recognized as restricted revenue when received and released from restrictions when the assets are placed in service.

The Council reports donor-restricted contributions and investment return restricted by donors as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished, including appropriation for expenditure of investment return from endowment funds) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

### **Revenue Recognition**

Revenue from Exchange Transactions: The Council recognizes revenue in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2014-09, Revenue from Contracts with Customers, as amended. ASU 2014-09 applies to exchange transactions with customers that are bound by contracts or similar arrangements and establishes a performance obligation approach to revenue recognition. The Council records the following exchange transaction revenue in its statements of activities and changes in net assets for the years ending December 31, 2023 and 2022:

Trading Post sales-The Council operates various Trading Posts at its summer camp(s), which sell Scouting-related merchandise and snack items on a retail basis to customers. The performance obligation is the delivery of the goods to the customer. The transaction price is established by the Council based on retail prices suggested by the suppliers. As each item is individually priced, no allocation of the transaction price is necessary. The Council recognizes revenue as the customer pays and takes possession of the merchandise. Some merchandise is sold with a right of return. If probable customer returns exist at the end of an accounting period, the Council estimates and records in its financial statements a liability for such returns, which offsets revenue. No liability for probable customer returns was considered necessary as of December 31, 2023 and 2022.

Product sales-To help Scout packs and troops raise the money they need to fund programs and activities throughout the year, the Council participates in the Camp Masters Popcorn program. Scout packs and troops purchase popcorn from the Council, which they then resell to customers. The Scout packs and troops earn an average commission of 34% on each sale they make, which may be used for Unit activities, such as summer camp. The popcorn sale also helps the Council raise money in support of its programs. Popcorn sales to Scout units start in the fall of each year, with the units placing their orders online through the Camp Masters' website. The price the Scout unit pays for the popcorn is established by the Council, and each item is individually priced, so no allocation of the transaction price is required. Many BSA units are allowed to purchase popcorn "on account" with payment due at a later date. Per FASB ASU 2014-09, the Council is required to assess the probability of collecting these accounts receivable in order to determine whether there is a substantive transaction between the council and the unit. In making this collectability assessment, the Council exercises judgment and considers all facts and circumstances, including its knowledge of the customer. The Council uses the Camp Masters' website to track and manage unit accounts receivable. With popcorn sales, the performance obligation is delivery of the product, which is fulfilled by the Council at predetermined times and locations. Revenue recognition occurs when the product has been delivered. The Council presents separately in its statements of activities and changes in net assets gross revenues from popcorn sales, cost of goods sold, and unit commissions (retained by or paid to the unit). Scout units have the right to return to the Council any unsold product, subject to a return-by date of October 27th. As of December 31, 2023 and 2022, no probable popcorn returns existed. Accordingly, no liability for probable customer returns was considered necessary.

Camping and Activity revenue- The Council conducts program-related experiences such as Day Camps, Day Hikes, Weekend Overnights, Camporees, and Summer Camps where the performance obligation is delivery of the program. Fees for camps and activities are set by the Council. For resident camps, fees include program supplies, meals,

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lodging, recognition items, staffing, and facility costs. As is customary, these items are not separately priced and are therefore considered to be one performance obligation. Activities such as the National Scout Jamboree may include a transportation component in the transaction price. Some special camp programs do incur additional fees (shooting sports, for example), which are separately priced. BSA activities such as Wood Badge may involve program supplies, recognition items, and meals, and are also considered to be one performance obligation. Fees collected in advance of delivery of the camp or activity are initially recognized as liabilities (deferred revenue) and are only recognized in the statements of activities after delivery of the program has occurred.

Special fundraising event revenue- The Council conducts special events in which a portion of the gross proceeds paid by the participant represents payment for the direct cost of the benefits received by the participant at the event— the exchange component, and a portion represents a contribution to the Council. Unless a verifiable objective means exists to demonstrate otherwise, the fair value of meals and entertainment provided at special events is measured at the actual cost to the Council. The contribution component is the excess of the gross proceeds over the fair value of the direct donor benefit. The direct costs of the special events, which ultimately benefit the donor rather than the Council, are recorded as costs of direct donor benefits in the statement of activities and changes in net assets. The performance obligation is delivery of the event, which is usually accompanied by a presentation. The event fee is set by the Council. FASB ASU 2014-09 requires allocation of the transaction price to the performance obligation(s). Accordingly, the Council separately presents in its statements of activities and changes in net assets or notes to financial statements the exchange and contribution components of the gross proceeds from special events. Special event fees collected by the Council in advance of its delivery are initially recognized as deferred revenue and recognized as special event revenue after delivery of the event. For special event fees received before year-end for an event to occur after year-end, the Council follows AICPA guidance where the inherent contribution is conditioned on the event taking place and is therefore treated as a refundable advance along with the exchange component.

Other Revenue: Other revenue consists primarily of rent revenue and is recognized on a monthly basis as earned. During the years ended December 31, 2023 and 2022, other revenue also included gains from the sale of property (see Note 22).

**Paid Time Off**

Employees of the Council are entitled to paid vacation and paid time off, depending on job classification, length of service and other factors. The Council's policy is to recognize the costs of paid time off when taken by the employee.

**Functional Allocation of Expenses**

The cost of providing the various programs and supporting services have been summarized on a functional basis in the statements of functional expenses. Most expenses can be directly attributed to the program or supporting function. Certain categories of expenses are attributed to more than one functional category. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses in this category include occupancy, depreciation, office expenses, insurance, salaries and wages of support personnel, accounting, information technology personnel, and payroll taxes. The basis of allocation of these expenses is the result of a time study of staff performed every 3 years. The percentage of time allocated to each of the programs and the supporting functions is based on the results of the study and is applied to the expenses that are allocated. In accordance with the policy of the National Council of the Boy Scouts of America (the "National Council"), the payment of the charter fee to the National Council is not allocated as a functional expense.

**Advertising Costs**

Advertising costs are expensed when incurred.



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**Custodial Accounts**

Custodial accounts represent amounts held by the Council as custodian for registration fees , amounts on deposit for affiliated Scouting associations for their future use, and amounts on deposit by member units chartered outside the Council for purchases of uniforms and supplies.

**Income Tax Status**

The Council is a not-for-profit organization and is exempt from federal income taxes on exempt function income as a public charity under Section 501(c)(3) of the Internal Revenue Code; however, the Council is subject to federal income tax on any unrelated business taxable income, and such taxes are included in management and general expenses within the Operating Fund on the statement of activities.

The Council assesses whether it is more likely than not that a tax position will be sustained upon examination of the technical merits or the position, assuming the taxing authority has full knowledge of all information. If the tax position does not meet the more likely than not recognition threshold, the benefit of the tax position is not recognized in the financial statements. The Council records no assets or liability for uncertain tax positions or unrecognized benefits.

**Recently Issued Accounting Standards Implemented**

Effective January 1, 2023, the Council adopted the provisions of FASB ASC Topic 326, Financial Instruments—Credit Losses: Measurement of Credit Losses on Financial Instruments (ASU 2016-13)—This update establishes the current expected credit loss (CECL) model established by ASU 2016-13, which requires the immediate recognition of estimated expected credit losses over the life of a financial instrument, including trade receivables, net investments in leases (for lessors with sales-type or direct financing leases), and certain off-balance sheet credit exposures. The estimate of expected credit losses considers historical information as well as current and future economic conditions and events.

Effective January 1, 2022, the Council adopted the provisions of FASB ASC Topic 842 (ASU 2016-02), Leases. ASC 842 requires that a lease liability and related right-of-use-asset representing the lessee’s right to use or control the asset be recorded on the statement of financial position upon the commencement of all leases, except for those with a lease term of twelve months or less. Leases are classified as either finance leases or operating leases. The Council has elected to record in its financial statements the effect of FASB ASC 842 as of the beginning of the year of adoption, which is January 1, 2022.

Accordingly, the Council has recognized the right-of-use assets and lease liabilities measured under FASB ASC 842 in its statement of financial position, and the related cumulative effect on earnings as an adjustment to net assets, as of the adoption date. Adoption of FASB ASC 842 resulted in no effect to beginning net assets without donor restrictions for the year ended December 31, 2022.

*Leases (Topic 842) Discount Rate for Lessees That Are Not Public Business Entities (ASU-2021-09)*— Topic 842 currently provides lessees that are not public business entities with a practical expedient that allows them to elect, as an accounting policy, to use a risk-free rate as the discount rate for all leases. The amendments in this update allow those lessees to make the risk-free rate election by class of underlying asset, rather than at the entity-wide level. An entity that makes the risk-free rate election is required to disclose which asset classes it has elected to apply a risk-free rate. The amendments require that when the rate implicit in the lease is readily determinable for any individual lease, the lessee use that rate (rather than a risk-free rate or an incremental borrowing rate), regardless of whether it has made the risk-free rate election.

Effective January 1, 2022, the Council adopted the provisions of FASB ASU 2020-07, *Not-for-Profit Entities (Topic 958) Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*. The amendments in this Update apply to nonprofit organizations that receive contributed nonfinancial assets (also referred to as gifts-in-

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kind) and address presentation and disclosure of those contributed nonfinancial assets. The term “nonfinancial assets” includes fixed assets (such as land, buildings, and equipment), use of fixed assets or utilities, materials and supplies, intangible assets, cryptocurrency, services, and unconditional promises of those assets. Under ASU 2020-07, organizations must present gifts-in-kind as a separate line item in the statement of activities, apart from gifts of cash and other financial assets. In addition to this presentation requirement, the gifts-in-kind must be further broken down into categories (fixed assets, supplies, contributed services, etc.) in the notes to the financial statements. For each category of contributed nonfinancial assets recognized in the financial statements, further footnote disclosures are required under the ASU, including whether the gifts-in-kind were sold or used, among other disclosures. The provisions of ASU 2020-07 must be applied on a retrospective basis (meaning that all periods presented in comparative financial statements must reflect the requirements of the new standard). Adoption of this standard had no effect on its net assets for the year ending December 31, 2022.

**NOTE 2 – LIQUIDITY AND AVAILABILITY OF FUNDS**

The Council’s financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, are as follows:

	<u>2023</u>	<u>2022</u>
Cash—Operating Fund	\$ 1,025,409	\$ 547,904
Pledges receivable—Operating Fund	14,208	19,638
Accounts receivable—Operating Fund	<u>3,698</u>	<u>44,433</u>
Total financial assets as of year end	1,043,315	611,975
Appropriation from endowment for general expenditure in subsequent year	<u>188,000</u>	<u>197,000</u>
 Total financial assets available to meet general expenditures within the next 12 months	 <u>\$ 1,231,315</u>	 <u>\$ 808,975</u>

The Council’s endowment funds consist of donor-restricted and board designated funds. Income from donor-restricted endowments are restricted for specific purposes and, therefore, are not available for general expenditure. As described in Note 15, the endowment has a spending rate of \$197,000 or 4.5% for 2023 and \$200,000 or 4.5% for 2022. The Board approved \$188,000 in appropriations from the endowment for the next twelve months.

**NOTE 3 – INVESTMENTS**

The Council invests in a limited partnership that had an original cost of \$4,592,035 and \$4,841,270 as of December 31, 2023 and 2022, respectively. The fair value of the limited partnership was \$3,966,890 and \$4,197,805 as of December 31, 2023 and 2022, respectively.

The following schedule summarizes the investment return in the statements of activities for the years ended December 31, 2023 and 2022:

	<u>2023</u>	<u>2022</u>
Interest and dividend income	\$ 203,978	\$ 100,404
Realized and unrealized gain (loss)	528,594	(735,551)
Management fees	<u>(30,848)</u>	<u>(29,410)</u>
	<u>\$ 701,724</u>	<u>\$ (664,557)</u>

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The above investment return is classified in the statements of activities as follows for the years ended December 31, 2023 and 2022:

	2023	2022
Investment return recorded:		
Within net assets without donor restrictions	\$ 666,797	\$ (299,801)
Within net assets with donor restrictions	34,927	(364,756)
	\$ 701,724	\$ (664,557)

The following schedule summarizes the investment return by fund in the statements of activities for the years ended December 31, 2023 and 2022:

	2023	2022
Investment income (loss), net:		
Operating Fund	\$ 269,725	\$ 67,373
Capital Fund-Gilman Hill Investments	341,890	-
Endowment Fund	90,109	(731,930)
	\$ 701,724	\$ (664,557)

**NOTE 4 - FAIR VALUE**

Generally accepted accounting principles establish a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below:

**Level 1**

Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Council has the ability to access.

**Level 2**

Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

**Level 3**

Inputs to the valuation methodology are unobservable and significant to the fair value measurement. Fair value inputs used for beneficial interests in perpetual trusts consist of the quoted market prices of the underlying assets in the trusts.

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The following is a description of the valuation methodologies used for financial instruments measured at fair value:

**Limited Partnership**

Interests held by the limited partnership are valued at fair value based on the closing price for securities listed on a securities exchange, the closing bid or ask price for over-the-counter securities not listed on a securities exchange, at cost or at a value obtained from an independent pricing service for securities not listed or traded on any exchange or on the over-the-counter market. The custodian of the investments in the limited partnership has the ability to determine the fair value of securities not listed or traded on any exchange or on the over-the-counter market based on available information. The limited partnership is valued at the number of units held by the Council and the Fund's unit value.

**Split-Interest Agreements**

Fair value inputs used for split-interest agreements are based on the estimated present value of the future payments to the Council, which is considered to be the fair value of the assets held in trust.

**Beneficial Interest in Perpetual Trusts**

Beneficial interests in perpetual trusts held by third parties are valued at the present value of the future distributions expected to be received over the term of the agreement, which is measured by the fair values of the underlying assets. The Council cannot access assets in the trust.

There have been no changes in the methodologies used at December 31, 2023 and 2022.

On January 31, 2013, the Connecticut Yankee Council, Inc. Boy Scouts of America invested a substantial portion of its local trust (Endowment Fund) into the BSA Commingled Endowment Fund, LP. The BSA Commingled Endowment Fund, LP, was created in 2008 with BSA Asset Management, LLC (BSAAM) as the General Partner. BSAAM is structured with Boy Scouts of America (BSA) as the sole member (owner).

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Council believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

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The following tables set forth by level, within the fair value hierarchy, the Council's assets at fair value as of December 31, 2023 and 2022:

	<b>2023</b>				
	<b>Fair Value Measurements Using</b>			<b>Investments Measured at Net Asset Value (a)</b>	<b>December 31, 2023</b>
	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>		
BSA Comingled Endowment Fund, LP	\$ -	\$ -	\$ -	\$ 3,966,890	\$ 3,966,890
Gilman Hill Investments	3,963,436	-	-		3,963,436
Split-interest agreements (Note 10)	-	1,123,829	-	-	1,123,829
Beneficial interest in trusts (Note 10)	-	-	298,070	-	298,070
<b>Total</b>	<b><u>\$3,963,436</u></b>	<b><u>\$ 1,123,829</u></b>	<b><u>\$ 298,070</u></b>	<b><u>\$ 3,966,890</u></b>	<b><u>\$ 9,352,225</u></b>

  

	<b>2022</b>				
	<b>Fair Value Measurements Using</b>			<b>Investments Measured at Net Asset Value (a)</b>	<b>December 31, 2022</b>
	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>		
BSA Comingled Endowment Fund, LP	\$ -	\$ -	\$ -	\$ 4,197,805	\$ 4,197,805
Split-interest agreements (Note 10)	-	1,034,862	-	-	1,034,862
Beneficial interest in trusts (Note 10)	-	-	266,020	-	266,020
<b>Total</b>	<b><u>\$ -</u></b>	<b><u>\$ 1,034,862</u></b>	<b><u>\$ 266,020</u></b>	<b><u>\$ 4,197,805</u></b>	<b><u>\$ 5,498,687</u></b>

(a) Certain investments that are measured at fair value using the net asset value per share (or its equivalent) practical expedient, which is a reasonable estimate of fair value, have not been classified in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the statement of financial position.

There were no transfers between levels of investments during the years ended December 31, 2023 and 2022.

**Investments in Entities that Calculate Net Asset Value per Share**

The value of the limited partnership investment is calculated using net asset value per share as provided by the partnership. This investment class includes investments in US Equity, Non-US Equity, Real Estate, Fixed Investment Grade Bonds and High Yield Bonds that seek to provide long-term equity returns over time. The balance within this investment as of December 31, 2023 and 2022, was \$3,966,890 and \$4,197,805, respectively.

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There were no unfunded commitments as of these dates. The Council has the ability to redeem the investment on a monthly basis with ten days written notice. The redemptions were changed to a quarterly basis as of September 30, 2023.

**Assets Measured at Fair Value on a Recurring Basis Using Significant Unobservable Inputs (Level 3)**

The following is a summary of the changes in the balances of investments measured at fair value on a recurring basis using significant unobservable inputs for the years ended December 31, 2023 and 2022:

<u>Beneficial Interest in Trusts</u>	<u>2023</u>	<u>2022</u>
Balance- beginning of year	\$ 266,020	\$ 343,344
Total gain (loss) (realized and unrealized) included in the change in net assets	<u>32,050</u>	<u>(77,324)</u>
Balance- end of year	<u>\$ 298,070</u>	<u>\$ 266,020</u>

**NOTE 5 – ACCOUNTS RECEIVABLE**

Accounts receivable consist of the following for the year ended December 31, 2023 and 2022:

	<u>Operating Fund</u>	<u>Capital Fund</u>	<u>Endowment Fund</u>	<u>Total 2023</u>
Scout Units - popcorn sales	\$ 739	\$ -	\$ -	\$ 739
Rents receivable	2,373	-	-	2,373
Other	<u>586</u>	<u>-</u>	<u>-</u>	<u>586</u>
Total accounts receivable	3,698	-	-	3,698
Less allowance for uncollectible	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Net Accounts Receivable	<u>\$ 3,698</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 3,698</u>
	<u>Operating Fund</u>	<u>Capital Fund</u>	<u>Endowment Fund</u>	<u>Total 2022</u>
Scout Units - popcorn sales	\$ 41,534	\$ -	\$ -	\$ 41,534
Rents receivable	2,681	-	-	2,681
Other	<u>218</u>	<u>-</u>	<u>-</u>	<u>218</u>
Total accounts receivable	44,433	-	-	44,433
Less allowance for uncollectible	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Net Accounts Receivable	<u>\$ 44,433</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 44,433</u>

Allowances for uncollectable accounts are established based on prior collection experiences and current economic factors, which, in management's judgment, could influence the ability of customers to repay the amounts. No allowance for uncollectable accounts was deemed necessary as of December 31, 2023 and 2022. There were no write-offs, net of recoveries for uncollectable accounts for the years ended December 31, 2023 and 2022.

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**NOTE 6 - PLEDGES RECEIVABLE**

The Council presents pledges receivable net of an allowance for doubtful pledges. The allowance is based on prior years' experience and management's analysis of specific pledges made. Pledges receivable are written off only when management believes amounts will not be collected. Credit loss expense related to pledges receivable was \$0 for the years ended December 31, 2023 and 2022, respectively. Unconditional pledges receivable as of December 31, 2023 are expected to be collected as follows:

	<b>Operating Fund</b>	<b>Capital Fund</b>	<b>Endowment Fund</b>	<b>Total 2023</b>
Receivable in less than one year:				
Friends of scouting	\$ 10,640	\$ -	\$ -	\$ 10,640
Other	<u>5,918</u>	<u>10,000</u>	<u>-</u>	<u>15,918</u>
Total pledges receivable	16,558	10,000	-	26,558
Less allowance for uncollectible pledges	<u>(2,350)</u>	<u>-</u>	<u>-</u>	<u>(2,350)</u>
Net Pledges Receivable	<u>\$ 14,208</u>	<u>\$ 10,000</u>	<u>\$ -</u>	<u>\$ 24,208</u>

Unconditional pledges receivable as of December 31, 2022 were expected to be collected as follows:

	<b>Operating Fund</b>	<b>Capital Fund</b>	<b>Endowment Fund</b>	<b>Total 2022</b>
Receivable in less than one year:				
Friends of scouting	\$ 22,238	\$ -	\$ -	\$ 22,238
Other	<u>2,700</u>	<u>10,000</u>	<u>-</u>	<u>12,700</u>
Total pledges receivable	24,938	10,000	-	34,938
Less allowance for uncollectible pledges	<u>(5,300)</u>	<u>-</u>	<u>-</u>	<u>(5,300)</u>
Receivable in greater than one year:	<u>-</u>	<u>10,000</u>	<u>-</u>	<u>10,000</u>
Net Pledges Receivable	<u>\$ 19,638</u>	<u>\$ 20,000</u>	<u>\$ -</u>	<u>\$ 39,638</u>

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**NOTE 7 – LAND, BUILDINGS AND EQUIPMENT**

Land, buildings and equipment at December 31, 2023 and 2022 consist of the following:

	<b>December 31,</b>	
	<b>2023</b>	<b>2022</b>
Land and improvements	\$ 693,975	\$ 686,476
Buildings and improvements	3,276,630	3,206,866
Furniture, fixtures and equipment	201,522	217,410
Automotive and aquatic equipment	586,515	428,073
Construction in progress	-	1,000
	4,758,642	4,539,825
Less: accumulated depreciation	(2,165,065)	(1,984,675)
Land, buildings and equipment, net	\$ 2,593,577	\$ 2,555,150

Depreciation expense for the years ended December 31, 2023 and 2022 was \$204,994 and \$231,814, respectively.

Construction in progress as of December 31, 2022 represent the down payment on a new camp truck (\$1,000) which was capitalized in early 2023.

**NOTE 8 – BUSINESS ACQUISITION**

On March 30, 2022, the Council acquired all assets and business from Sailway Sailing School, LLC. The acquired business operates a Sailing School that specializes in teaching sailing to youth in the community. The acquired assets include all tangible personal property including the boats owned by the Sailing School, domain names and the goodwill and going concern value of the business. The acquisition of the business was completed pursuant to an Asset Purchase Agreement dated March 23, 2022. Under the Asset Purchase Agreement, the Council acquired all assets of the business for \$65,000 in cash.

The assets acquired were:

Estimated fair value of assets acquired:

Tangible Property	\$ 25,000
Website, URLs and name Sailway Sailing School, LLC	30,000
Goodwill	10,000
Total assets acquired	\$ 65,000

**NOTE 9 – GOODWILL AND INTANGIBLES**

The followings table summarizes the changes in carrying amount of goodwill and intangibles for the years ended December 31, 2023 and 2022:

	<b>2023</b>	<b>2022</b>
Website, URLs and Business name	\$ 30,000	\$ 30,000
Goodwill	10,000	10,000
	40,000	40,000
Less: Accumulated amortization	(6,893)	(3,000)
Goodwill and intangibles, net	\$ 33,107	\$ 37,000



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Goodwill and intangibles are amortized on straight-line basis over 10 years. Amortization expense for the years ended December 31, 2023 and 2022, was \$3,893 and \$3,000, respectively.

**NOTE 10 – SPLIT-INTEREST AGREEMENTS**

**Beneficial Interest in Perpetual Trusts**

The Council is the beneficiary under various perpetual care trusts administered by a third party. The income distributed from the trusts in 2023 and 2022 was \$9,312 and \$14,827, respectively. Income distributed from the trusts, if any, is recorded in the statements of activities as investment income in the Operating Fund. The Council's interest in these trusts is recorded in the statements of financial position (Endowment Fund) as other assets and donor restricted net assets. The value at December 31, 2023 and 2022, was \$298,070 and \$266,020, respectively. The perpetual care trusts provide contributions to the Council for general purposes.

**Charitable Gift Annuity**

The Council entered into a charitable gift annuity whereby assets are held in trust by the BSA national office. The assets are recorded as other noncurrent assets on the statements of financial position in the Endowment Fund. The portion of the assets transferred that is attributable to the present value of the future benefits to be received by the Council is recognized in the statements of activities as a contribution without donor restrictions in the period of the transfer. There were no charitable gift annuities at December 31, 2023 and 2022.

**Charitable Remainder Trusts**

The Council is a named beneficiary in two charitable remainder trusts. These trusts represent an arrangement in which a donor establishes and funds a trust that is held by a third party with the grantor as the named life beneficiary. The trusts provide for the payment of distributions to the grantor or other designated beneficiaries over the trust's term, usually the designated beneficiary's lifetime. At the end of the trust's term, the remaining assets are available for the Council's use. The portion of the trusts attributable to the present value of the future benefits to be received by the Council were recognized in the statements of activities as donor restricted contributions during the years ended December 31, 2023 and 2022.

**NOTE 11 - LINE OF CREDIT**

The Council has an available line of credit in the amount of \$300,000 as of December 31, 2023 and 2022 with Newtown Savings Bank. Interest accrues at the bank's floating prime rate, which was 9.50% and 8.5% as of December 31, 2023 and 2022, respectively. The line of credit is collateralized by substantially all of the Council's assets. There was no outstanding balance as of December 31, 2023 and 2022, respectively.

**NOTE 12 – LONG-TERM DEBT**

Mortgages and notes payable at December 31, 2023 and 2022, consisted of the following:

	<b>2023</b>	<b>2022</b>
Mortgage payable to bank in monthly principal and interest payments of \$5,484 through September 21, 2032. The loan was at a 4.0% fixed interest rate. Mortgage is secured by an interest in the Council's facility at 60 Wellington Road, Milford, Connecticut.	\$ 484,037	\$ 529,220
Less current portion	(47,317)	(45,185)
Noncurrent Portion	\$ 436,720	\$ 484,035

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Maturities of long-term debt as December 31, 2023 is as follows:

**Year Ending December 31**

2024		\$	47,317
2025			49,286
2026			51,294
2027			53,386
2028			55,513
Thereafter			227,241
			\$ 484,037

**NOTE 13 – NET ASSETS WITH RESTRICTIONS AND WITHOUT RESTRICTIONS-BOARD DESIGNATIONS**

Net assets with donor restrictions or without restrictions-board designated for the year ended December 31, 2023 are restricted for the following purposes or periods:

	Net Assets with Donor Restrictions			Without Restrictions- Board Designated Capital and Endowment Funds	2023 Total
	Operating Fund	Capital Fund	Endowment Fund	Funds	
<u>Subject to expenditures for a specific purpose:</u>					
Project Sales	\$ 53,226	\$ -	\$ -	\$ -	\$ 53,226
Capital development	-	90,500	-	3,230,720	3,321,220
<u>Endowment:</u>					
Subject to endowment spending policy and appropriation	-	-	-	1,799,333	1,799,333
Program activities	-	-	2,591,758	-	2,591,758
<u>Subject to appropriation and expenditure when a specific event occurs:</u>					
Program activities	7,500	-	-	-	7,500
Residual trusts	-	-	298,070	-	298,070
Charitable remainder trusts	-	-	1,086,616	-	1,086,616
Total net assets with donor restrictions	\$ 60,726	\$ 90,500	\$ 3,976,444	\$ 5,030,053	\$ 9,157,723

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Net assets with donor restrictions or without restrictions-board designated for the year ended December 31, 2022 are restricted for the following purposes or periods:

	Net Assets with Donor Restrictions			Without Restrictions- Board Designated	2022 Total
	Operating Fund	Capital Fund	Endowment Fund	Capital and Endowment Funds	
<u>Subject to expenditures for a specific purpose:</u>					
Project Sales	\$ 62,483	\$ -	\$ -	\$ -	\$ 62,483
Capital development	-	73,570	-	3,489,442	3,563,012
<u>Endowment:</u>					
Subject to endowment spending policy and appropriation	-	-	-	1,741,204	1,741,204
Program activities	-	-	2,554,965	-	2,554,965
<u>Subject to appropriation and expenditure when a specific event occurs:</u>					
Program activities	7,500	-	-	-	7,500
Residual trusts	5,061	-	266,020	-	271,081
Charitable remainder trusts	-	-	988,341	-	988,341
Total net assets with donor restrictions	<u>\$ 75,044</u>	<u>\$ 73,570</u>	<u>\$ 3,809,326</u>	<u>\$ 5,230,646</u>	<u>\$ 9,188,586</u>

**NOTE 14 – NET ASSETS RELEASED FROM RESTRICTIONS**

Net assets were released from restrictions by incurring expenses satisfying the following purposes:

	2023			
	Operating Fund	Capital Fund	Endowment Fund	Total
Project sales	\$ 43,645	\$ 37,217	\$ -	\$ 80,862
	2022			
	Operating Fund	Capital Fund	Endowment Fund	Total
Project sales	\$ 98,406	\$ 35,845	\$ -	\$ 134,251

**NOTE 15 – ENDOWMENT FUND**

The Council's endowment consists of approximately ten individual funds established for a variety of purposes. Its endowment includes both donor-restricted endowment funds and funds designated by the Executive Board to function as endowments. As required by GAAP, net assets associated with endowment funds, including funds designated by the Executive Board to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions. (See Note 13)

**Interpretation of Relevant Law**

The Executive Board of the Council has determined that the Council is subject to the Connecticut Statute - Uniform Prudent Management of Institutional Funds Act (UPMIFA) and has interpreted it as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Council classifies as assets with donor restrictions as (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the

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permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the endowment fund that is not classified in assets with donor restrictions is classified as net assets without donor restrictions-Board Designated until those amounts are appropriated for expenditure by the organization in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Council considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the Council donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Council
- The investment policies of the Council

**Endowment Net Assets**

Changes in the endowment net assets by type of fund for the years ended December 31, 2023 and 2022, are as follows:

	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total</b>
Endowment Net Assets - January 1, 2022	\$ 3,237,003	\$ 4,489,429	\$ 7,726,432
Investment return:			
Interest and dividend income, net	13,127	17,639	30,766
Net appreciation (realized and unrealized)	<u>(312,928)</u>	<u>(442,827)</u>	<u>(755,755)</u>
Total investment return(loss)	(299,801)	(425,188)	(724,989)
Contributions	-	2,508	2,508
Change in Charitable Remainder Trusts	-	(51,575)	(51,575)
Change in Beneficial interest in perpetual trusts	-	(77,324)	(77,324)
Spending policy	(98,360)	(101,640)	(200,000)
Other transfers	<u>(1,097,638)</u>	<u>(26,884)</u>	<u>(1,124,522)</u>
Endowment Net Assets - December 31, 2022	<b>1,741,204</b>	<b>3,809,326</b>	<b>5,550,530</b>
Investment return:			
Interest and dividend income, net	668	27,855	28,523
Net appreciation (realized and unrealized)	<u>61,585</u>	<u>-</u>	<u>61,585</u>
Total investment return	62,253	27,855	90,108
Contributions	17,200	8,938	26,138
Change in Charitable Remainder Trusts	-	98,275	98,275
Change in Beneficial interest in perpetual trusts	-	32,050	32,050
Other transfers	<u>(21,324)</u>	<u>-</u>	<u>(21,324)</u>
Endowment Net Assets - December 31, 2023	<b><u>\$ 1,799,333</u></b>	<b><u>\$ 3,976,444</u></b>	<b><u>\$ 5,775,777</u></b>

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**Funds with Deficiencies**

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or SPMIFA requires the Council to retain as a fund of perpetual duration. For the years ended December 31, 2023 and 2022 there were no deficiencies in net assets with or without donor restrictions.

**Return Objectives and Risk Parameters**

The Council has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Council must hold in perpetuity or for a donor-specified period(s) as well as board-designated funds. Under this policy, as approved by the Executive Board, the endowment assets shall be invested in a diversified portfolio of investments that will enhance the total return while avoiding undue risk concentration in any single asset class or investment style.

**Strategies Employed for Achieving Objectives**

To satisfy its long-term rate-of-return objectives, the Council relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Council targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

**Spending Policy and How the Investment Objectives Relate to Spending Policy**

The Council has a policy of appropriating for distribution each year up to 4.5% for 2023 and 2022 of its endowment fund's average market value over the preceding 20 quarters through September 30 of the preceding fiscal year in which the distribution is planned. In establishing this policy, the Council considered the long-term expected return on its endowment. Accordingly, over the long-term, the Council expects the current spending policy to allow its endowment to grow. This is consistent with the Council's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term, as well as to provide additional real growth through new gifts and investment return. At various times, the Executive Board approved temporary loans from the endowment. No loans were approved for the year ended December 31, 2023 and 2022.

**NOTE 16 – EMPLOYEE BENEFIT PLANS**

**BSA Retirement Plan for Employees**

The National Council has a qualified defined benefit pension plan (“the plan”) administered at the National Service Center that covers employees of the National Council and local councils, including the Council. The plan name is the Boy Scouts of America Master Pension Trust – Boy Scouts of America Retirement Plan for Employees. Effective December 31, 2018, the plan was frozen to employees with less than 15 years of vesting service, and whose age plus vesting service equaled less than 60 as of December 31, 2018 (non-grandfathered employees).

From January 1, 2020 through July 31, 2020, employees with at least 15 years of vesting service and whose age plus vesting service equaled 60 or more as of December 31, 2018 (grandfathered employees) contributed 4.25 percent of compensation to the plan. Effective August 1, 2020, the plan was frozen to grandfathered employees, thereby freezing the plan for all BSA employees. The Council contributes 7.75 percent of eligible employees’ compensation to the BSA retirement program. Pension expense (excluding the contributions made by employees) was approximately \$121,140 and \$127,288 in 2023 and 2022, respectively, and covered current service cost. The actuarial information for the plan as of February 1, 2023, indicates that it is in compliance with ERISA regulations regarding funding.

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**BSA Match Savings Plan**

The Council participates in a defined contribution plan established by the National Council of the Boy Scouts of America. The plan name is the BSA Match Savings Plan, which covers substantially all of the employees of the Council. Participants in the BSA Match Savings Plan may elect to make voluntary before-tax contributions based on a percentage of their pay, subject to certain limitations set forth in the Internal Revenue Code of 1986, as amended.

The Council matches employee contributions to the BSA Match Savings Plan up to 50 percent of contributions from each participant, limited to 6 percent of each employee's gross pay. The Council contributed approximately \$25,298 and \$25,364 to the BSA Match Savings Plan in 2023 and 2022, respectively.

**Health Care Plan**

The Council's employees participate in a health care plan provided by the National Council. The Council pays a portion of the costs for the employees, and the employees pay the remaining portion and the cost for any of their dependents participating in the plan. During the years ended December 31, 2023 and 2022, the Council remitted \$94,944 and \$99,806, respectively, on behalf of its employees to the National Council related to the health care plan.

**NOTE 17 – CONCENTRATION**

The Council purchases all of its popcorn for fundraisers from one supplier. Although this concentration exists, there are other suppliers available to the Council. The Council believes it can replace its popcorn supplier, if necessary, without experiencing any significant additional costs.

**NOTE 18 – LEASE INCOME**

The Council entered into an agreement as the lessor to lease space at 60 Wellington Road, Milford, Connecticut, facility. The current lease expired on October 31, 2022, and contained options for two additional five-year renewals. The lease was renewed for an additional five-year term expiring in October 2027. The lease calls for annual rental income calculated at a specific dollar rate per square foot, which escalates at a rate of 2.5% per year. Income totaled \$116,920 and \$114,045 for the years ended December 31, 2023 and 2022, respectively, and is included in other revenue on the statements of activities.

The Council entered into an agreement as the lessor to lease space at its 60 Wellington Road, Milford, Connecticut, facility in 2018. The lease expired on June 30, 2021 and is currently on a month to month basis. The lease calls for base monthly rental payment of \$700 for the first twenty-four months and then increasing to \$721 per month for the next twelve months. Income totaled \$8,409 and \$8,654 for the years ended December 31, 2023 and 2022, respectively and is included in other revenue on the statements of activities.

The Council entered into an agreement as the lessor to lease space at its 60 Wellington Road, Milford, Connecticut, facility in 2019. The lease expired on March 31, 2022. The lease called for base monthly rental payment of \$375 for the first twelve months and then increasing to \$390 per month for the next twelve months and increasing to \$406 for the final twelve months. Income totaled \$5,175 and \$4,984 for the years ended December 31, 2023 and 2022, respectively and is included in other revenue on the statements of activities. In April 2022, the Council entered into a new thirty-six-month lease with the existing tenant expiring in April 2025. The new lease calls for payments of \$420 for first twelve months, increasing to \$435 in the next twelve months and increase to \$450 in final twelve months.

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The Council entered into an agreement as the lessor to lease space at its 60 Wellington Road, Milford, Connecticut, facility in 2020. A new lease was signed in December 2021 for a thirty-six-month term calling for payments of \$1,500 for first twelve months, increasing to \$1,545 in the next twelve months and increase to \$1,591 in final twelve months. Income totaled \$18,540 and \$18,000 for the years ended December 31, 2023 and 2022, respectively, and were included in other revenue on the statements of activities.

The Council entered into an agreement as the lessor with a nonprofit organization in 2009 to lease Camp Pomperaug seasonally for a term of five years with extension options for two additional five-year terms. The lease calls for annual rent payments of base rate of \$20,000 for the first year and incremental increases of \$1,000 per year. As of January 1, 2013, this lease was amended for a term of nine years with extension options for two additional five-year terms. This agreement calls for annual rent payments of \$20,000. Income totaled \$0 and \$15,000 for the years ended December 31, 2023 and 2022 is included in camping revenue on the statements of activities. Camp Pomperaug property was sold in September 2022. (See Note 22)

Future annual lease income in subsequent years is as follows:

<u>Year Ending December 31</u>	
2024	\$ 144,255
2025	124,121
2026	125,810
2027	<u>106,996</u>
Total	<u>\$ 501,182</u>

**NOTE 19 - LEASES**

The Council leases equipment at various terms under long-term non-cancelable finance lease agreements. The leases expire at various dates through 2027. The Council includes in the determination of the right-of-use assets and lease liabilities any renewal options when the options are reasonably certain to be exercised.

The weighted-average discount rate is based on the discount rate implicit in the lease. If the implicit rate is not readily determinable from the lease, the Council estimates an applicable incremental borrowing rate. The incremental borrowing rate is estimated using the Council's applicable borrowing rates and the contractual lease term.

The Council has elected the option to use the risk-free rate determined using a period comparable to the lease terms as the discount rate for leases where the implicit rate is not readily determinable. The Council applied the risk-free rate option to the office equipment classes of assets.

Lease cost for the years ended December 31, 2023 and 2022 is as follows:

Finance Lease Cost:	<u>2023</u>	<u>2022</u>
Interest expense	<u>\$ 744</u>	<u>\$ 710</u>
Amortization of right-of-use assets	<u>\$ 7,448</u>	<u>\$ 8,778</u>

Right-of-use (ROU) assets obtained in exchange for lease liabilities were \$20,683 and \$28,131 for December 31, 2023 and 2022.

The weighted-average remaining lease term for the finance leases is 3 years for the year ended December 31, 2023. The weighted-average discount rate for finance leases is 1.25% for the year ended December 31, 2023.

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Future minimum lease payment are as follows:

<u>Year Ending December 31,</u>		
2024	\$	6,756
2025		6,381
2026		5,856
2027		<u>1,952</u>
Total lease payments		20,945
Less interest		<u>(1,024)</u>
Present value of lease liabilities	\$	<u><u>19,921</u></u>

**NOTE 20 - SCOUT SHOP**

The Council outsources its Milford Scout shop operations to the National Council Boy Scouts of America. The Council receives 8% of gross sales as rent, which amounted to \$39,009 and \$37,683 for the years ended December 31, 2023 and 2022, respectively. Scout shop revenue is recognized in other revenue on the statements of activities.

**NOTE 21 – CONTRIBUTED NONFINANCIAL ASSETS**

The Council is dependent upon donated materials from diverse groups to fulfill its mission. For the years ended December 31, 2023 and 2022, donated materials recorded in the financial statements as in-kind contributions are as follows:

	<u>2023</u>	<u>2022</u>
Aquatic equipment	\$ -	\$ 129,000
Motor Vehicles	20,558	
Building and Leasehold improvements	-	24,665
Materials and Supplies	54,386	22,487
Services	<u>49,750</u>	<u>38,163</u>
Total contributed nonfinancial assets	<u>\$ 124,694</u>	<u>\$ 214,315</u>

The Council recognizes contributed nonfinancial assets within revenue, including contributed land, aquatic equipment, building and leasehold improvements, supplies and services. Unless otherwise noted, contributed nonfinancial assets did not have donor-imposed restrictions.

Generally, contributed land is immediately sold and recorded at the realized value. Contributed aquatic equipment will be used for the Sea Scout Program, and camp activities. The Aquatic equipment's fair value was estimated based on recent comparable sales prices.

Contributed building and leasehold improvements were for the material and services provided by the construction professionals used for the maintenance of buildings. The estimated fair value in the financial statements are based on



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current rates for similar material and services.

Contributed materials and supplies were utilized in the Council's activities, special events and activities. The Council estimates the fair value based on wholesale values that would be received for selling similar products in the United States.

Contributed services recognized comprise marketing services, camp hosting related services and other services received by the Council on various events. Contributed services are valued and are reported at the estimated fair value in the financial statements based on current rates for similar services.

**NOTE 22 – SALE OF ASSETS**

During the year ended December 31, 2023, the Council sold one open space parcel of land for \$15,000, with a net book value of \$1. The gain recognized net of selling expenses was \$14,999 and was recorded in other revenue on the statement of activities.

During the year ended December 31, 2022, the Council sold two of its camp properties. The Deer Lake Scout Reservation was sold for \$4,750,000 with a net book value of \$2,488,943. The gain recognized net of selling expenses was \$1,873,081. The Camp Pomperaug property was sold for \$1,588,000 with a net book value of \$75,500. The gain recognized net of selling expenses was \$1,429,691.

During the year ended December 31, 2022, the Council sold one open space parcel of land for \$123,072, with a net book value of \$15,437. The gain recognized net of selling expenses was \$107,635.

The total gains of \$3,410,407 for the sale of the above properties were recorded in other revenue on the statement of activities for the year ended December 31, 2022.

**NOTE 23 – CONTRIBUTION TO SETTLEMENT TRUST**

The Council had been named as a defendant or had been made aware of personal injury claims against it. The Council has and will continue to vigorously defend these actions. These claims are covered by the National Council, Boy Scouts of America's general liability insurance program ("GLIP"). At year end December 31, 2021, management was unable to estimate a probable outcome of these matters and accordingly no provision had been made in the financial statements.

The National Council had been named as a defendant in lawsuits alleging sexual abuse, including claims for compensatory and punitive damages. Some of these claims arise out of conduct occurring on Council property and/or were committed by Council employees or volunteers, and in some cases the Council is named as a co-defendant with the National Council. The National Council has disclosed that in the event that its GLIP or its reserves are insufficient to resolve such claims, it is their opinion that the total amount of payments to resolve current and future claims could have a significant impact on the financial position or results of operations of the National Council.

The National Council provided the Council with a charter, program materials and support for administration as well as sponsoring certain benefit plans for Council employees. Since 1978 the National Council has operated a GLIP in which the Council participates. On February 18, 2020, the National Council filed for protection under chapter 11 of the United States Bankruptcy Code. The National Council continued to operate its business in the ordinary course and has received bankruptcy court approval to continue its relationship with the Councils including the benefit and

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insurance programs noted above. Neither the Council nor any other local council are currently parties to the bankruptcy proceeding. The court has granted a stay on litigation against both the National Council and local councils and the National Council has proposed a plan of reorganization that would protect local councils from any further legal exposure for abuse claims arising prior to February 18, 2020. The management of the Council was unable to assess the effect on Council's operations or its financial statements, due to the uncertainty of the resolution of those matters by the National Council in 2021. During the year ended December 31, 2022, the management of the Council was able to settle the lawsuit claims by making a contribution of \$2,581,836 to the settlement trust of the National Council. The Council was able to fund these expenses by its internal funding source and sale of capital assets, which resulted in no impact on the Council's operations.

In return for the Council's contribution to the Settlement Trust, the Plan channels to the Settlement Trust abuse claims that arose prior to the filing date and the Council has no further liability for those claims. The National Council emerged from bankruptcy on April 19, 2023.

**NOTE 25 – SUBSEQUENT EVENTS**

In preparing these financial statements, management has evaluated subsequent events through March 8, 2024, which represents the date the financial statements were available to be issued and determined that there have been no events that have occurred that would require adjustments to our disclosures in the financial statements except for the event described below.